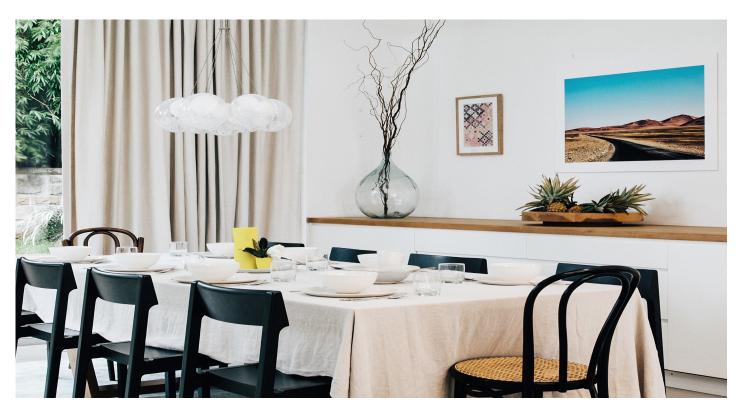


Helpful Hints on the presentation of Your Home



Ray White KnowHow to make the most of your home's appeal...

Mountfort Estate Agents Limited Licensed (REAA 2008)



- An inviting exterior aids inspection of the interior.
 Keep the lawn trimmed and edged, flower beds cultivated and the yard tidy.
- A clean home will greatly enhance its appeal to buyers.
- Fix those taps! Dripping water discolours sinks and draws attention to faulty plumbing.
- Repairs can make a big difference. Loose knobs, sticking doors and windows, warped cabinet drawers and other flaws detract from the home's value.
- Display the full value of your spare room, basement and other utility space by removing all unnecessary articles.
- Keep stairways, doorways and walkways clear.
 Avoid cluttered appearances and possible injuries.

- Bright and clean bathrooms add greatly to the saleability of many homes. They are one of the key rooms in the house.
- Neat, well-ordered cupboards show the space is sufficient for the prospective buyer's needs.
- Illumination is like a welcome sign. Turn on all your lights inside and out before an evening inspection.
- Shut off the blaring radio or TV. Let the salesperson and buyer talk free of disturbances or interruptions.
- Please keep pets out of the way.
- Let your agent discuss price, terms, possession and other factors with the potential buyer. Your Ray White representative is well trained to bring negotiation to a conclusion satisfactory to both parties.

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