

**RayWhite**<sup>®</sup>

# Helpful Hints on the presentation of Your Home



Ray White KnowHow

to make the most of your home's appeal...



- An inviting exterior aids inspection of the interior. Keep the lawn trimmed and edged, flower beds cultivated and the yard tidy.
- A clean home will greatly enhance its appeal to buyers.
- Fix those taps! Dripping water discolours sinks and draws attention to faulty plumbing.
- Repairs can make a big difference. Loose knobs, sticking doors and windows, warped cabinet drawers and other flaws detract from the home's value.
- Display the full value of your spare room, basement and other utility space by removing all unnecessary articles.
- Keep stairways, doorways and walkways clear. Avoid cluttered appearances and possible injuries.
- Bright and clean bathrooms add greatly to the saleability of many homes. They are one of the key rooms in the house.
- Neat, well-ordered cupboards show the space is sufficient for the prospective buyer's needs.
- Illumination is like a welcome sign. Turn on all your lights inside and out before an evening inspection.
- Shut off the blaring radio or TV. Let the salesperson and buyer talk free of disturbances or interruptions.
- Please keep pets out of the way.
- Let your agent discuss price, terms, possession and other factors with the potential buyer. Your Ray White representative is well trained to bring negotiation to a conclusion satisfactory to both parties.

**Clare Nicholson**  
**0212 900 505 or 09 947 6336**  
**clare.nicholson@raywhite.com**

**12 Uxbridge Road**  
**Howick**  
**Auckland 2014**